

LENDER RANKING by TOTAL NUMBERS**7(a) Loan Guaranties & 504 Debentures as of:****FY 2013****10/01/2012-10/31/2012**

LENDER		#	\$		
1	BRANCH BK. & TR CO	6	\$2,083,600	TOP LENDERS BY TOTAL NUMBERS (all lenders)	#
2	FULTON BANK NATL ASSOC	3	\$510,000	1. BRANCH BK. & TR CO	6
3	MANUFACTURERS & TRADERS TR CO	2	\$750,000	2. FULTON BANK NATL ASSOC	3
4	LANGLEY FCU	2	\$706,000	3. MANUFACTURERS & TRADERS TR CO	2
5	WELLS FARGO BANK NATL ASSOC	2	\$673,400	4. LANGLEY FCU	2
6	STELLARONE BANK	2	\$220,000	5. WELLS FARGO BANK NATL ASSOC	2
7	PNC BANK, NATIONAL ASSOCIATION	2	\$169,000		
8	SONABANK	2	\$125,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	#
9	REDC COMMUNITY CAPITAL GROUP, INC.	2	\$120,000	1. VIRGINIA PARTNERS BANK	2
10	VIRGINIA COMMERCE BANK	2	\$80,000	2. UNITED MIDWEST SAVINGS BANK	1
11	VIRGINIA PARTNERS BANK	2	\$45,000	3. Bank@LANTEC	1
12	SUPERIOR FINANCIAL GROUP, LLC	2	\$25,000	4. SURREY BANK & TRUST	1
13	HANA SMALL BUS. LENDING INC.	1	\$4,400,000		
14	FIRST WESTERN SBLC, INC	1	\$1,417,000		
15	SUNTRUST BANK	1	\$868,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	#
16	FIRST CHATHAM BANK	1	\$845,000	1. STELLARONE BANK	2
17	UNITED MIDWEST SAVINGS BANK	1	\$500,100	2. SONABANK	2
18	SOUTHERN BANK AND TRUST COMPANY	1	\$414,000	3. VIRGINIA COMMERCE BANK	2
19	MONARCH BANK	1	\$391,000	4. FIRST CHATHAM BANK	1
20	BANK OF AMERICA NATL ASSOC	1	\$350,000	5. SOUTHERN BANK AND TRUST COMPANY	1
21	COMMUNITY REINVESTMENT SMALL B	1	\$255,700		
22	NAVY FCU	1	\$223,000	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)	#
23	WILSHIRE STATE BANK	1	\$215,000	1. BRANCH BK. & TR CO	6
24	VALLEY BANK	1	\$180,000	2. FULTON BANK NATL ASSOC	3
25	BANCORP BANK	1	\$146,000	3. MANUFACTURERS & TRADERS TR CO	2
26	FREEDOM FIRST FCU	1	\$120,000	4. WELLS FARGO BANK NATL ASSOC	2
27	Bank@LANTEC	1	\$100,000	5. PNC BANK, NATIONAL ASSOCIATION	2
28	FIRST-CITIZENS BANK & TRUST COMPANY	1	\$97,000		
29	VILLAGE BANK	1	\$50,000	CREDIT UNIONS	#
30	SURREY BANK & TRUST	1	\$40,000	1. LANGLEY FCU	2
TOTAL 7(a) & 504 LOANS		47	\$16,118,800	2. NAVY FCU	1
				3. FREEDOM FIRST FCU	1
				4. UVA COMMUNITY CREDIT UNION	
				5. BAYPORT CREDIT UNION	
				CERTIFIED DEVELOPMENT COMPANIES (by Numbers)	#
				1. TIDEWATER BUS. FINANCING CORP	5
				2. BUSINESS FINANCE GROUP, INC.	2
				3. RAPPAHANNOCK ECONOMIC DEVEL CO	1
				4. CHESAPEAKE BUS. FINAN CORP	
				5. REDC COMMUN CAP. GROUP INC.	
				504 - FIRST TRUST LENDERS (by Numbers)	#
				1. BRANCH BK. & TR CO	2
				2. LANGLEY FCU	1
				3. SOUTHERN BANK AND TRUST COMPANY	1
				4. MONARCH BANK	1
				5. FULTON BANK NATL ASSOC	1